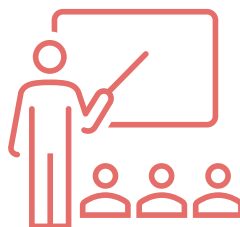




Elyria City Schools Monthly Joint Review October 15, 2024



AGENDA

Discussion for September 2024



01

PEOPLE

02

GROWTH

- Meal Participation
- 2024-2025 Client Return
- Financial Performance

03

COMMUNITY ENGAGEMENT

04

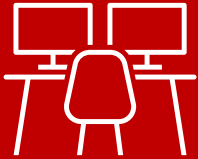
INSIGHTS

PEOPLE

Current Openings, Training, Recognition



Position & Titles



- 1 Warewasher, EHS**
- 1 Lunch Monitor, Hamilton

Training



- All board members will need Civil Rights training per ODE for CACFP
- All staff supporting CACFP will need annual training
- 2 new Servesafe Certifications
- 10 CPR
- 1 PCQI

Noteworthy



- 14 new employees hired!
- New union contract pending

WINS

- Successful re-inspection from DOA





MEAL PARTICIPATION

Total Daily Participation SY 2024-2025
against SY 2023-2024 for **September 2024**

BREAKFAST	SY	Meal or Equivalent Count	Service Days	Enrollment	MPSD	Participation
	2024	56,842	24	5,750	2,368	41.1%
	2025	56,609**	24	5,660	2,358	41.7%

**Does not include 4,947 unclaimable breakfasts

LUNCH	SY	Meal or Equivalent Count	Service Days	Enrollment	MPSD	Participation
	2024	76,161	24	5,750	3,173	55.2%
	2025	79,494	24	5,660	3,312	58.5%

EECV SNACK	SY	Meal or Equivalent Count	Service Days	Enrollment	MPSD	Participation
	2024	4,732	24	275	197	71.6%
	2025	4,981	24	299	207	69.4%

DINNER (CACFP)	SY	Meal or Equivalent Count	Service Days	Enrollment	MPSD	Participation
	2024	3,295	24	5,750	137	2.4%
	2025	2,067	24	5,660	86	1.5%

EQUIVALENT	SY	Meal or Equivalent Count	Service Days	Enrollment	MPSD	Participation
	2024	10,639	24	5,750	443	7.7%
	2025	7,454	24	5,660	310	5.5%



MEAL PARTICIPATION – CEP IMPACT

Total Daily Participation SY 2024-2025
against SY 2023-2024 for **October 2024**

BREAKFAST	SY	Meal or Equivalent Count	Service Days	Enrollment	MPSD	Participation
	2024	47,012	18	5,756	2,611	45.4%
	2025 - YTD	27,747	10	5,660	2,774	49.02%

LUNCH	SY	Meal or Equivalent Count	Service Days	Enrollment	MPSD	Participation
	2024	60,216	18	5,756	3,345	58.1%
	2025 - YTD	35,988	10	5,660	3,598	63.6%

2024-2025 CLIENT RETURN

District Performance for September 2024



	PLAN	ACTUAL
Service Days	24	24
MEALS		
Total Billable Meals	145,014	155,552
Average Daily Meals	6,042	6,481
Average Daily Meals – Sept 2023		6,319
CLIENT SALES		
Total Client Revenue		
Client Rev. / Meal		
COST & EXPENSES		
Total Labor		
Labor % of Revenue		
Cost of Sales		
CPM		
DIRECTS		
Total Directs		
Administrative Fee		
Management Fee		
Directs % of Revenue		
Client Return – Sept 2024		
Client Return – Sept 2023		

FINANCIAL UPDATE



FOOD COST PER MEAL

Week of	Cost of Sales	Weekly Amount Sold	Food Cost Per Meal

Week of	Cost of Sales	Weekly Amount Sold	Food Cost Per Meal

COMMUNITY ENGAGEMENT

For **September 2024**



Try it Tuesdays! – EHS

- New Breakfast Items
- Chicken w/ Thai Sate Sauce
- LTO – Chicken Katsu
- Asian Dumplings

Lucky Breakfast Bag

- Elementary only

National School Lunch Week

- Chicken Pot Pie
- LTO – Cheesy Chorizo Enchilada Bake
- Pizza Bagel
- Chili & Cornbread Poppers

National Apple Month

- Smoothies, Muffins, Apple Crisp

Great Harvest Food Pantry

- Monthly at Ely Stadium

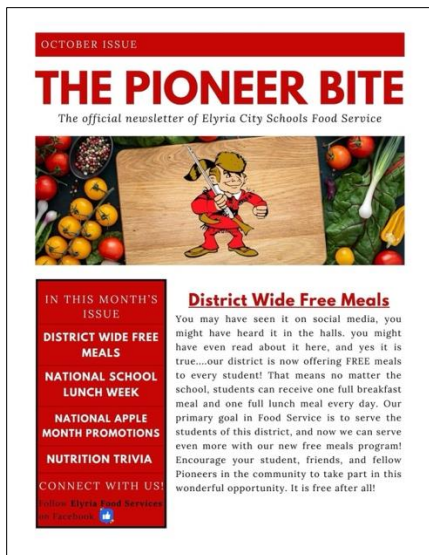
Pioneer Bite Newsletter

- Monthly via social media & principal communications



COMMUNITY ENGAGEMENT

For September 2024



PIONEER BITE
NEWSLETTER



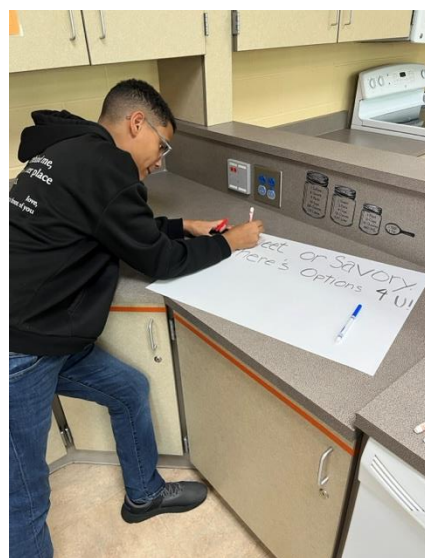
"FESTIVE FRIDAY"



NEW CHEF,
NEW CATERING MENU!



TRY IT TUESDAY:
ASIAN DUMPLINGS



"SNAC" MEETING

KEY TOPICS & NEXT STEPS

Events / Items for **October 2024**



CEP

- Clarification for community
- Refunding accounts
- Audit

Decreased Waste

- Campus food prep
- Re-purposing leftovers

Participation Boosters

- Lunchbox Helpers
- Pick 3 & it's free
- Partnership with Athletics & Equity

Food Cost Management

- Smart purchasing
- Commodity driven
- Chef's Choice

Lunchbox Helper

Let us help YOU!

Send your child to school with an entrée and we'll take care of the rest!
Students can take a fruit, vegetable and milk to count towards their daily free lunch.

aramark